

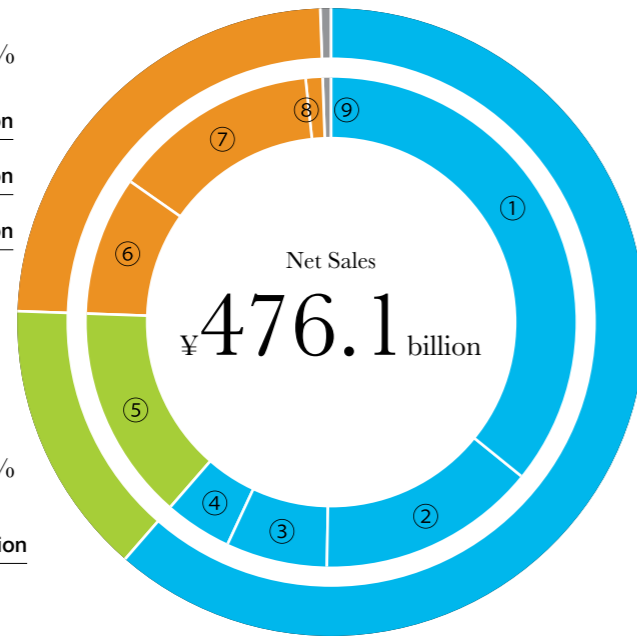
Composition of Net Sales (Fiscal year ended March 31, 2017)

Precision Machinery Business **24%**

- ⑥ Components ¥43.2 billion
- ⑦ CMP Systems ¥64.5 billion
- ⑧ Others ¥6.3 billion

Environmental Plants Business **14%**

- ⑤ Environmental Plants ¥68.0 billion

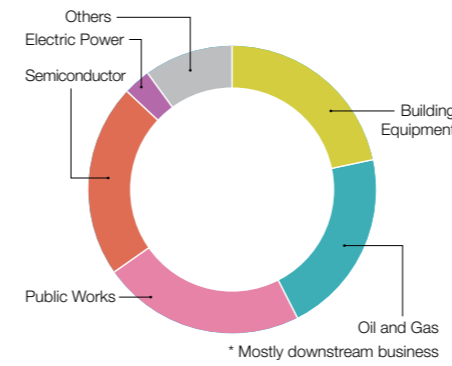


⑨ Others ¥1.6 billion

Fluid Machinery & Systems Business **61%**

- ① Pumps ¥171.5 billion
- ② Compressors and Turbines ¥68.5 billion
- ③ Chillers ¥31.6 billion
- ④ Others ¥20.5 billion

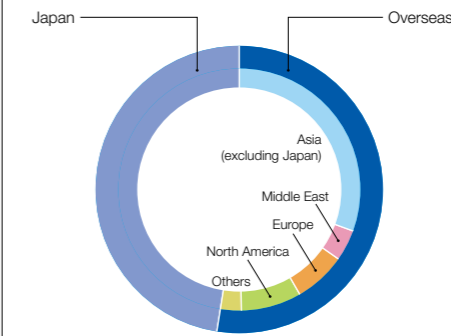
Net Sales Ratio by Industry



POINT

A balanced distribution of net sales was achieved without sales being overly concentrated on any particular industry. EBARA Group products are used to support a safe, secure, and comfortable society in a wide range of fields, including both social and industrial infrastructure.

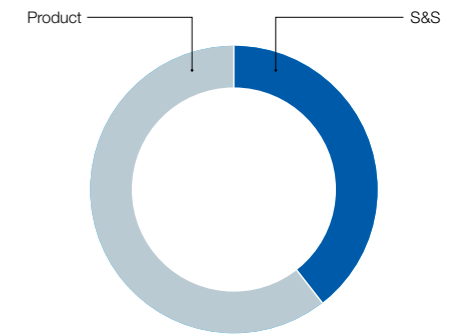
Net Sales Ratio by Region



POINT

Overseas sales accounted for more than 50% of total sales, with the largest portion of overseas sales coming from Asia. Recently, sales in the Precision Machinery Business have been growing overseas. The EBARA Group will continue to move forward with the globalization of its businesses to incorporate the growth of overseas markets.

Ratio of S&S Sales to Total Sales



POINT

Service and support (S&S) sales accounted for approximately 40% of total sales, as was the case in the previous fiscal year, and these sales have come to represent a stable earnings foundation for the Group.

Fluid Machinery & Systems Business

	Pumps Custom pumps, standard pumps, drainage pumping stations, etc.	Compressors and Turbines Compressors, steam turbines (mainly drive compressors)	Chillers Chillers, cooling towers
Sales by Industry			
Sales by Region			
S&S Sales			

Environmental Plants Business

Environmental plants (waste incineration plants, biomass power generation plants)	
Sales by Industry	
Sales by Region	
S&S Sales	

Precision Machinery Business

Components (dry vacuum pumps, gas abatement systems), CMP systems, others (plating systems, etc.)	
Sales by Industry	
Sales by Region	
S&S Sales	